

NEW MEMBER OF VOLUNTEER

Next Steps Class

Overflow

Non-cash Generosity Training

overflow.co

How to use this resource

And why it will help you

This worksheet is designed to help you incorporate non-cash giving education into your new members' class. Whether you call it Next Steps, Volunteer Training, Become a Member, or any other name, chances are you encourage individuals and families that want to become more involved in your church to go through training. By incorporating education about non-cash giving during the generosity portion of this class, you'll ensure that all members of your church know they can give from their overflow to further the Kingdom of God!



MAKE^a PLAN

LET'S SET YOU UP FOR SUCCESS

one	Review your new members training curriculum and plan where to add education about non-cash giving. We recommend incorporating this into the generosity portion of the class.
two	Craft the curriculum based on best-practice recommendations included in the worksheet below.
three	Gather your class teachers and train them on the addition of non-cash giving to their materials.
four	Equip your teachers with the resources necessary to teach about generosity. TIP: Use the Ways to Give Slide and Giving Card from your Church Launch Kit.

CRAFT THE CURRICULUM

Share the Vision OF GENEROSITY	How do you view generosity at your church?
Purpose IN GIVING	Why do people give to your church? What initiatives does your church support that are furthering the Kingdom of God?
Teach the Tithe AND WHAT IT MEANS TO THEM	How do you view the tithe at your church? Why do you encourage new members to tithe?
Ways to Give THE HOW	How can members participate in generosity at your church? We recommend handing out the Giving Card from your Church Launch Kit as a reference.
Education ABOUT GIVING VIA NON-CASH ASSETS	Use the tool below to walk members through the win-win benefits of giving from their stock portfolios and crypto wallets.

NON-CASH GIVING EDUCATION

Giving from one's gains - capital gains on stock or crypto holdings, to be exact, is a win-win for the giver and your church. Let's share this message with new members by following this guide:

The Introduction	"We've partnered with a tool called Overflow to make it easy and secure for you to give stock and crypto donations."
The Why	"We know that this is going to unlock incredible generosity so we can continue to expand the Kingdom of God."
Make it Personal	"Some of you have been blessed in your stock portfolios or crypto wallets and you now have an opportunity to give from that pocket."
Empower with Education	"We encourage you to do so because it is a tax-efficient way to give. When you give from your gains, typically those gains would have been subject to capital gains tax. But when you give these assets directly to the church and we liquidate it and put it to work for the Kingdom, you are not subject to capital gains taxes and neither is the church as a 501c3 organization. This is an incredible win-win situation. If you have any questions, you can visit the FAQs portion of our give page or reach out to a member of our team."